

**Table Q1. New Houses Sold by Sales Price: United States**

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period		Total	Under \$100,000	\$100,000 to \$124,999	\$125,000 to \$149,999	\$150,000 to \$174,999	\$175,000 to \$199,999	\$200,000 to \$249,999	\$250,000 to \$299,999	\$300,000 to \$499,999	\$500,000 and over
		Number of houses <sup>1</sup>									
ANNUAL DATA											
2000		877	88	112	150	111	89	121	73	100	32
2001		908	75	105	143	130	91	135	86	110	32
RSE (%)		2	14	6	5	5	6	5	7	7	10
QUARTERLY DATA											
1999:	1st quarter	227	29	35	40	31	23	27	15	22	5
	2nd quarter	248	31	38	43	32	25	31	18	25	6
	3rd quarter	220	26	30	41	31	21	28	15	22	6
	4th quarter	185	18	24	32	25	21	24	14	19	7
2000:	1st quarter	233	23	32	41	28	26	30	19	26	8
	2nd quarter	226	25	32	40	27	20	32	19	23	8
	3rd quarter	219	21	27	37	30	24	32	18	22	8
	4th quarter	199	21	24	32	25	19	29	17	25	8
2001:	1st quarter	251	20	32	41	37	23	39	23	27	9
	2nd quarter	243	20	25	37	35	29	36	22	30	8
	3rd quarter	216	21	23	34	32	21	31	21	25	6
	4th quarter	199	16	26	34	26	19	26	19	26	7
2002:	1st quarter	239	16	25	31	34	25	36	27	35	11
	2nd quarter <sup>f</sup>	259	16	25	38	35	28	36	28	41	11
	3rd quarter <sup>p</sup>	249	21	27	38	37	27	33	23	33	10
RSE (%)		3	26	10	8	9	10	7	11	11	11
		Percent distribution									
ANNUAL DATA											
2000		100	12	14	18	13	10	13	7	10	3
2001		100	10	13	17	13	10	14	8	11	4
QUARTERLY DATA											
1999:	1st quarter	100	13	16	18	13	10	12	7	10	2
	2nd quarter	100	12	15	17	13	10	12	7	10	2
	3rd quarter	100	12	14	18	14	10	13	7	10	3
	4th quarter	100	10	13	17	14	12	13	7	10	4
2000:	1st quarter	100	10	14	18	12	11	13	8	11	3
	2nd quarter	100	11	14	18	12	9	14	8	10	4
	3rd quarter	100	10	12	17	14	11	15	8	10	3
	4th quarter	100	10	12	16	12	9	15	9	12	4
2001:	1st quarter	100	8	13	16	15	9	15	9	11	4
	2nd quarter	100	8	10	15	15	12	15	9	12	3
	3rd quarter	100	10	11	16	15	10	14	10	11	3
	4th quarter	100	8	13	17	13	9	13	9	13	3
2002:	1st quarter	100	7	10	13	14	11	15	11	15	5
	2nd quarter <sup>f</sup>	100	6	10	15	13	11	14	11	16	4
	3rd quarter <sup>p</sup>	100	9	11	15	15	11	13	9	13	4

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

<sup>p</sup>Preliminary. <sup>f</sup>Revised. NA Not available. RSE Relative Standard Error.

Z. Less than 500 units or less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

**Table Q2. New Houses Sold by Sales Price: Northeast**

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$100,000	\$100,000 to \$149,999	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 and over
Number of houses <sup>1</sup>						
ANNUAL DATA						
2000	71	3	12	15	20	22
2001	66	1	11	12	19	22
RSE (%)	7	48	45	20	13	21
QUARTERLY DATA						
1999: 1st quarter	19	1	5	4	6	3
2nd quarter	20	1	3	5	6	5
3rd quarter	22	2	5	4	6	5
4th quarter	15	(Z)	2	4	5	4
2000: 1st quarter	19	1	3	4	6	6
2nd quarter	20	1	4	4	7	5
3rd quarter	17	1	3	4	3	6
4th quarter	16	1	2	3	4	5
2001: 1st quarter	18	(Z)	3	2	6	6
2nd quarter	17	(Z)	2	3	4	7
3rd quarter	16	(Z)	3	3	5	5
4th quarter	15	(Z)	3	3	4	5
2002: 1st quarter	16	(Z)	2	3	5	6
2nd quarter <sup>f</sup>	18	(Z)	2	4	4	7
<b>3rd quarter<sup>p</sup></b>	<b>18</b>	<b>(Z)</b>	<b>3</b>	<b>4</b>	<b>4</b>	<b>7</b>
RSE (%)	16	59	54	29	15	26
Percent distribution						
ANNUAL DATA						
2000	100	4	20	22	31	23
2001	100	4	17	21	28	30
QUARTERLY DATA						
1999: 1st quarter	100	3	27	22	30	18
2nd quarter	100	5	17	24	31	24
3rd quarter	100	8	22	18	29	24
4th quarter	100	3	15	26	30	27
2000: 1st quarter	100	3	17	21	30	30
2nd quarter	100	5	18	19	34	24
3rd quarter	100	4	19	23	19	34
4th quarter	100	5	14	20	28	33
2001: 1st quarter	100	2	18	14	32	34
2nd quarter	100	2	14	20	25	39
3rd quarter	100	2	18	17	34	29
4th quarter	100	2	18	17	34	29
2002: 1st quarter	100	2	19	20	26	34
2nd quarter <sup>f</sup>	100	2	11	20	27	39
<b>3rd quarter<sup>p</sup></b>	<b>100</b>	<b>2</b>	<b>13</b>	<b>23</b>	<b>23</b>	<b>38</b>

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

<sup>p</sup>Preliminary. <sup>r</sup>Revised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

**Table Q3. New Houses Sold by Sales Price: Midwest**

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$100,000	\$100,000 to \$149,999	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 and over
ANNUAL DATA	Number of houses <sup>1</sup>					
2000	155	13	47	39	35	23
2001	164	11	46	45	40	21
RSE (%)	6	32	11	10	14	15
QUARTERLY DATA						
1999: 1st quarter	39	3	14	10	9	3
2nd quarter	50	6	18	12	10	4
3rd quarter	42	3	14	11	9	5
4th quarter	36	4	12	9	8	4
2000: 1st quarter	41	4	12	10	10	5
2nd quarter	42	3	14	11	8	6
3rd quarter	39	4	12	11	8	4
4th quarter	33	2	9	8	8	6
2001: 1st quarter	45	3	14	12	11	5
2nd quarter	47	3	12	14	13	5
3rd quarter	38	4	11	11	9	4
4th quarter	34	2	11	9	7	5
2002: 1st quarter	42	3	9	13	11	7
2nd quarter <sup>f</sup>	49	3	14	14	13	5
3rd quarter <sup>p</sup>	47	3	13	16	9	6
RSE (%)	9	29	19	12	12	25
ANNUAL DATA	Percent distribution					
2000	100	9	34	24	23	11
2001	100	8	30	25	22	15
QUARTERLY DATA						
1999: 1st quarter	100	7	34	26	24	8
2nd quarter	100	11	36	23	21	9
3rd quarter	100	8	34	25	21	12
4th quarter	100	11	32	24	22	12
2000: 1st quarter	100	10	30	24	24	12
2nd quarter	100	8	33	25	19	14
3rd quarter	100	10	31	27	19	11
4th quarter	100	5	27	25	25	18
2001: 1st quarter	100	6	31	26	26	12
2nd quarter	100	6	26	30	27	11
3rd quarter	100	10	28	29	23	10
4th quarter	100	6	32	27	20	15
2002: 1st quarter	100	6	22	30	26	16
2nd quarter <sup>f</sup>	100	6	22	30	26	16
3rd quarter <sup>p</sup>	100	6	29	29	26	11

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

<sup>f</sup>Preliminary. <sup>r</sup>Revised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

**Table Q4. New Houses Sold by Sales Price: South**

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$100,000	\$100,000 to \$149,999	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 and over
Number of houses <sup>1</sup>						
ANNUAL DATA						
2000	406	65	142	89	71	39
2001	439	56	145	107	84	47
RSE (%)	4	17	5	5	6	9
QUARTERLY DATA						
1999: 1st quarter	106	22	37	22	16	9
2nd quarter	110	20	39	22	17	11
3rd quarter	97	19	35	21	15	8
4th quarter	82	12	29	21	12	8
2000: 1st quarter	107	16	39	25	17	10
2nd quarter	105	19	38	20	19	9
3rd quarter	100	15	34	22	21	9
4th quarter	93	16	32	22	15	9
2001: 1st quarter	118	15	40	30	21	12
2nd quarter	115	15	37	29	23	11
3rd quarter	105	15	35	26	19	10
4th quarter	101	12	36	24	18	11
2002: 1st quarter <sup>f</sup>	112	12	35	30	23	13
2nd quarter <sup>p</sup>	116	11	36	30	22	17
RSE (%)	6	32	7	10	9	13
Percent distribution						
ANNUAL DATA						
2000	100	18	35	22	16	9
2001	100	16	35	22	18	10
QUARTERLY DATA						
1999: 1st quarter	100	21	35	21	15	8
2nd quarter	100	18	36	20	16	10
3rd quarter	100	19	36	22	15	8
4th quarter	100	15	36	26	15	9
2000: 1st quarter	100	15	37	23	15	9
2nd quarter	100	18	36	19	18	9
3rd quarter	100	15	34	22	20	9
4th quarter	100	17	34	23	17	9
2001: 1st quarter	100	13	34	25	18	10
2nd quarter	100	13	32	25	20	9
3rd quarter	100	14	33	25	18	9
4th quarter	100	12	36	23	18	11
2002: 1st quarter	100	10	31	26	20	11
2nd quarter <sup>f</sup>	100	10	31	26	19	15
3rd quarter <sup>p</sup>	100	15	32	26	18	9

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

<sup>p</sup>Preliminary. <sup>f</sup>Revised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

**Table Q5. New Houses Sold by Sales Price: West**

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$100,000	\$100,000 to \$149,999	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 and over
Number of houses <sup>1</sup>						
ANNUAL DATA						
2000	244	8	62	56	69	49
2001	239	6	46	57	78	53
RSE (%)	239	6	46	57	78	53
QUARTERLY DATA						
1999: 1st quarter	63	4	20	17	11	11
2nd quarter	69	4	20	18	16	11
3rd quarter	59	2	17	17	13	9
4th quarter	51	2	14	13	13	10
2000: 1st quarter	66	2	18	16	16	13
2nd quarter	59	2	17	12	17	11
3rd quarter	63	1	15	17	18	11
4th quarter	56	2	12	10	18	13
2001: 1st quarter	70	2	16	16	24	13
2nd quarter	64	2	11	18	19	14
3rd quarter	56	1	9	14	19	13
4th quarter	49	2	10	9	16	12
2002: 1st quarter	68	(Z)	10	13	24	20
2nd quarter <sup>f</sup>	77	(Z)	12	15	26	23
<b>3rd quarter<sup>p</sup></b>	<b>67</b>	<b>1</b>	<b>11</b>	<b>14</b>	<b>22</b>	<b>19</b>
RSE (%)	4	30	16	19	9	15
Percent distribution						
ANNUAL DATA						
2000	100	5	29	27	22	17
2001	100	3	25	23	28	20
QUARTERLY DATA						
1999: 1st quarter	100	6	32	26	18	18
2nd quarter	100	6	29	26	23	15
3rd quarter	100	4	29	29	22	16
4th quarter	100	4	26	25	25	19
2000: 1st quarter	100	3	28	24	25	20
2nd quarter	100	3	28	21	28	19
3rd quarter	100	2	24	27	29	18
4th quarter	100	4	22	19	32	23
2001: 1st quarter	100	2	23	23	34	18
2nd quarter	100	3	18	28	29	23
3rd quarter	100	3	16	25	34	22
4th quarter	100	3	21	18	34	25
2002: 1st quarter	100	2	14	19	35	29
2nd quarter <sup>f</sup>	100	2	15	19	33	30
<b>3rd quarter<sup>p</sup></b>	<b>100</b>	<b>2</b>	<b>17</b>	<b>21</b>	<b>33</b>	<b>28</b>

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

<sup>p</sup>Preliminary. <sup>r</sup>Revised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

**Table Q6. Median and Average Sales Price of Houses Sold by Region**

[Dollars]

Period	United States <sup>1</sup>	Northeast	Midwest	South	West
	Median sales price				
ANNUAL DATA					
2000	169,000	227,400	169,700	148,000	196,400
2001	175,200	246,400	172,600	155,400	213,600
RSE (%)	2	12	4	2	6
QUARTERLY DATA					
1999: 1st quarter	157,400	195,500	165,700	142,500	168,700
2nd quarter	158,700	214,700	155,200	143,000	170,400
3rd quarter	159,100	206,400	163,100	141,100	173,400
4th quarter	165,300	212,600	165,100	149,600	188,000
2000: 1st quarter	165,300	229,300	165,300	148,000	190,300
2nd quarter	163,200	239,500	165,900	142,500	190,800
3rd quarter	168,800	212,800	162,200	152,300	192,700
4th quarter	172,900	241,400	180,000	148,400	210,300
2001: 1st quarter	169,800	242,800	170,400	154,700	206,400
2nd quarter	179,000	255,200	177,200	156,100	204,600
3rd quarter	172,500	244,200	168,600	152,800	218,100
4th quarter	171,100	247,800	169,500	152,100	227,200
2002: 1st quarter	188,700	254,200	181,800	160,900	238,500
2nd quarter <sup>f</sup>	187,200	261,100	173,000	164,000	239,600
<b>3rd quarter<sup>p</sup></b>	<b>175,200</b>	<b>265,800</b>	<b>165,000</b>	<b>154,400</b>	<b>228,400</b>
RSE (%)	3	17	5	3	7
	Average sales price				
ANNUAL DATA					
2000	207,000	274,800	199,300	179,000	238,900
2001	213,200	294,300	201,300	185,700	250,000
RSE (%)	2	11	4	2	3
QUARTERLY DATA					
1999: 1st quarter	189,100	228,300	183,500	166,400	217,400
2nd quarter	191,800	248,300	177,300	173,500	215,400
3rd quarter	193,000	239,800	190,600	167,800	218,000
4th quarter	204,800	273,900	192,000	174,800	241,200
2000: 1st quarter	202,900	267,300	188,900	176,400	237,500
2nd quarter	202,400	254,800	197,700	174,700	237,400
3rd quarter	204,100	296,700	189,900	179,200	228,300
4th quarter	212,100	280,300	212,700	176,300	253,200
2001: 1st quarter	211,000	297,600	197,700	185,000	242,900
2nd quarter	211,200	301,200	198,200	182,400	247,100
3rd quarter	207,800	283,600	190,500	180,600	247,500
4th quarter	214,200	294,700	205,300	184,600	257,200
2002: 1st quarter	227,600	305,600	214,500	192,400	274,500
2nd quarter <sup>f</sup>	227,600	288,900	198,700	199,200	275,100
<b>3rd quarter<sup>p</sup></b>	<b>218,200</b>	<b>306,400</b>	<b>192,200</b>	<b>180,200</b>	<b>278,100</b>
RSE (%)	3	11	4	4	5

<sup>p</sup>Preliminary. <sup>f</sup>Revised. RSE Relative standard error.

<sup>1</sup> May reflect revisions not distributed to months.

**Table Q7. New Houses Sold by Type of Financing**

[Thousands of houses. Components may not add to total because of rounding. Percents computed from unrounded figures]

Period	Total	Conventional <sup>1</sup>	FHA	VA	Rural Housing Service	Cash
Number of houses <sup>2</sup>						
ANNUAL DATA						
2000	877	695	108	30	4	40
2001	908	726	106	35	2	39
RSE (%)	2	3	9	25	40	10
QUARTERLY DATA						
1999: 1st quarter	227	176	27	12	2	10
2nd quarter	248	191	32	11	2	12
3rd quarter	220	175	25	9	2	10
4th quarter	185	147	22	7	1	8
2000: 1st quarter	233	181	31	9	1	11
2nd quarter	226	179	29	8	1	9
3rd quarter	219	172	27	7	1	12
4th quarter	199	161	23	6	1	7
2001: 1st quarter	251	197	33	11	(Z)	10
2nd quarter	243	198	27	9	(Z)	9
3rd quarter	216	172	25	8	(Z)	11
4th quarter	199	158	24	8	1	8
2002: 1st quarter	239	191	26	10	1	11
2nd quarter <sup>f</sup>	259	209	29	8	1	12
<b>3rd quarter<sup>p</sup></b>	<b>249</b>	<b>204</b>	<b>27</b>	<b>9</b>	<b>1</b>	<b>8</b>
RSE (%)	3	4	15	43	52	14
Percent distribution						
ANNUAL DATA						
2000	100	78	12	4	1	5
2001	100	79	12	3	(Z)	5
QUARTERLY DATA						
1999: 1st quarter	100	78	12	5	1	5
2nd quarter	100	77	13	4	1	5
3rd quarter	100	79	11	4	1	5
4th quarter	100	80	12	4		5
2000: 1st quarter	100	78	13	4	(Z)	5
2nd quarter	100	79	13	3	(Z)	4
3rd quarter	100	79	12	3	(Z)	5
4th quarter	100	81	12	3	1	4
2001: 1st quarter	100	78	13	4	(Z)	4
2nd quarter	100	82	11	4	(Z)	4
3rd quarter	100	80	11	4	(Z)	5
4th quarter	100	80	12	4	(Z)	4
2002: 1st quarter	100	80	11	4	(Z)	4
2nd quarter <sup>f</sup>	100	81	11	3	(Z)	5
<b>3rd quarter<sup>p</sup></b>	<b>100</b>	<b>82</b>	<b>11</b>	<b>3</b>	<b>(Z)</b>	<b>3</b>

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

<sup>p</sup>Preliminary. <sup>f</sup>Revised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

<sup>1</sup>Includes houses reporting other types of financing.<sup>2</sup>Houses for which type of financing was not reported have been distributed proportionally to those for which type of financing was reported.

**Table Q8. Median and Average Sales Price of New Houses Sold by Type of Financing**

[Dollars]

Period	Total <sup>1</sup>	Conventional <sup>2</sup>	FHA	VA	Rural Housing Service	Cash
Median sales price						
ANNUAL DATA						
2000	169,000	188,000	121,000	139,400	84,300	161,100
2001	175,200	194,900	122,700	139,400	88,100	176,800
RSE (%)	2	2	2	9	(A)	1
QUARTERLY DATA						
1999: 1st quarter	157,400	174,100	116,300	124,500	87,000	148,900
2nd quarter	158,700	177,900	113,500	126,800	101,100	153,500
3rd quarter	159,100	172,800	116,600	134,200	103,300	168,400
4th quarter	165,300	180,900	115,200	138,100	109,200	168,000
2000: 1st quarter	165,300	184,000	120,200	139,100	78,300	159,800
2nd quarter	163,200	184,200	120,400	130,300	83,700	150,700
3rd quarter	168,800	187,900	120,300	146,400	99,700	157,200
4th quarter	172,900	192,800	119,300	133,000	84,800	183,100
2001: 1st quarter	169,800	192,000	124,000	133,600	(S)	172,500
2nd quarter	179,000	194,200	123,000	137,200	(S)	184,700
3rd quarter	172,500	190,900	119,200	140,800	(S)	157,800
4th quarter	171,100	195,000	122,800	144,900	150,800	172,400
2002: 1st quarter	188,700	209,100	125,100	136,300	95,300	181,100
2nd quarter <sup>f</sup>	187,200	209,600	130,000	155,300	85,700	190,700
3rd quarter <sup>p</sup>	175,200	188,500	129,600	129,300	(S)	188,700
RSE (%)	3	3	6	18	(Z)	8
Average sales price						
ANNUAL DATA						
2000	207,000	224,500	122,300	140,100	90,100	216,000
2001	213,200	231,900	127,500	140,300	108,800	213,400
RSE (%)	2	2	2	7	17	4
QUARTERLY DATA						
1999: 1st quarter	189,100	205,900	119,100	126,700	86,300	188,300
2nd quarter	191,800	209,900	120,200	126,300	103,600	186,200
3rd quarter	193,000	206,600	118,100	134,500	113,500	209,900
4th quarter	204,800	221,500	118,700	137,400	93,100	214,000
2000: 1st quarter	202,900	218,600	121,000	141,700	79,100	222,600
2nd quarter	202,400	220,500	120,600	136,300	91,700	199,400
3rd quarter	204,100	222,100	123,300	142,500	99,900	210,900
4th quarter	212,100	230,400	121,100	134,200	87,600	215,000
2001: 1st quarter	211,000	231,000	128,300	137,100	(S)	210,600
2nd quarter	211,200	228,400	128,900	136,600	(S)	213,600
3rd quarter	207,800	225,400	124,700	139,100	(S)	206,600
4th quarter	214,200	235,800	125,000	149,100	126,700	218,100
2002: 1st quarter	227,600	247,500	132,800	146,500	98,600	217,100
2nd quarter <sup>f</sup>	227,600	246,900	133,800	152,300	90,700	222,400
3rd quarter <sup>p</sup>	218,200	232,700	132,000	134,000	(S)	251,200
RSE (%)	3	3	5	12	13	12

A Represents an RSE that is greater than or equal to 100 or could not be computed.

<sup>f</sup>Preliminary. <sup>r</sup>Revised. NA Not available. RSE Relative Standard Error.

S Withheld because estimate did not meet publication standards on the basis of response rate, associated standard error, or a consistency review. Z Less than 0.5 percent.

<sup>1</sup> May reflect revisions not distributed to months.

<sup>2</sup>Includes houses reporting other types of financing.